Diane Caron

Objet: TR: SOGHU - Announcement of the increase of Return Incentives

Pièces jointes: 20.01.01 SOGHU Appendix 1-Collectors Agreement.pdf; Increase in Return Incentives as of January

1st, 2020.pdf

De: Diane Caron

Envoyé: 16 décembre 2019 17:00 À: Diane Caron < diane.caron@soghu.ca>

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*** This message was sent to all of the recipients confidentially in Bcc.

To All SOGHU Collectors,

At the December 06, 2019 Board of Directors meeting, based on the market findings, the Directors approved a resolution to increase Return Incentives to collectors on **used glycols** that will come into effect on **January 1st, 2020.**

Please add the updated **Appendix 1** (attached) to your signed copy of the Collectors Agreement.

Also attached is the document *Increase in return incentives as of January 1st, 2020* on which you will find TABLE <A> with the return incentives currently in effect that will apply to all your collections made on or before December 31, 2019 and TABLE with the return incentives that will apply to all your collections made on or after January 1st, 2020.

IMPORTANT: To collectors who still submit their Return Incentives claims in paper format, please note for glycols, that you will find on our website a claim form for your 2019 collections and a claim form for your 2020 collections. It will be important to use the form corresponding to the date of your collections when making your requests.

If you have any questions, please do not hesitate to contact us.

Thank you for your usual cooperation.

Pour Jean Duchesneau | On behalf of Jean Duchesneau

Directeur Général - General Manager

Diane Caron

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Increase of Return Incentives

Start date: JANUARY 1st, 2020

Below is the table (TABLE « A») displaying the actual Return Incentives (RI) rates applicable up to December 31st, 2019 and the second table, (TABLE «B») shows the Return Incentives (RI) rates effective January 1st, 2020, as per the motion passed by the Board of Directors for SOGHU on December 6th, 2019.

TABLEAU «A» (Actual Return Incentives)

ZONE	USED OILS	USED ANTIFREEZES (45-55)	USED FILTERS	USED OIL AND USED ANTIFREEZE CONTAINERS	AEROSOLS
	(\$/litre)	(\$/litre)	(\$/kg)	(\$/kg)	(\$/kg)
1	0.04	0.26	0.75	1.37	3.67
2	0.05	0.28	0.75	1.80	3.67
3	0.08	0.33	0.90	2.05	3.84
4	0.08	0.33	0.92	2.05	3.84
5	0.08	0.40	0.95	2.35	3.87
6	0.10	0.44	1.00	2.43	3.92
7	0.08	0.42	1.00	2.43	3.97
8	0.11	0.55	1.05	2.65	3.97
9	0.11	0.55	1.05	2.65	3.97
10 ¹	0.10	0.60	1.35	5.35	4.37
11 ²	0.10	0.60	1.50	5.35	4.37

TABLEAU«B» (Rates effective January 1st, 2020)

ZONE	USED OILS	USED ANTIFREEZES (45-55) (\$/litre)	USED FILTERS	USED OIL AND USED ANTIFREEZE CONTAINERS	AEROSOLS
	(\$/litre)		(\$/kg)	(\$/kg)	(\$/kg)
1	0.04	<u>0.46</u>	0.75	1.37	3.67
2	0.05	<mark>0.49</mark>	0.75	1.80	3.67
3	0.08	<mark>0.58</mark>	0.90	2.05	3.84
4	0.08	0.58	0.92	2.05	3.84
5	0.08	0.70	0.95	2.35	3.87
6	0.10	0.77	1.00	2.43	3.92
7	0.08	<mark>0.74</mark>	1.00	2.43	3.97
8	0.11	0.97	1.05	2.65	3.97
9	0.11	0.97	1.05	2.65	3.97
10 ¹	0.10	1.19	1.35	5.35	4.37
11 ²	0.10	1.26	1.50	5.35	4.37

APPENDIX I (approved by the Board on December 06, 2019)

This appendix I nullifies and replaces any previous appendix I.

Rates concerning collections made on and after January 1st 2020 *

ZONE	USED OIL (\$/litre)	USED ANTIFREEZE (45-55) (\$/litre)	USED FILTERS (\$/kg)	USED OIL AND USED ANTIFREEZE CONTAINERS (\$/kg)	AEROSOL (\$/kg)
1	0.04	0.46**	0.75	1.37	3.67
2	0.05	0.49**	0.75	1.80	3.67
3	0.08	0.58**	0.90	2.05	3.84
4	0.08	0.58**	0.92	2.05	3.84
5	0.08	0.70**	0.95	2.35	3.87
6	0.10	0.77**	1.00	2.43	3.92
7	0.08	0.74**	1.00	2.43	3.97
8	0.11	0.97**	1.05	2.65	3.97
9	0.11	0.97**	1.05	2.65	3.97
10 ¹	0.10	1.19**	1.35	5.35	4.37
11 ²	0.10	1.26**	1.50	5.35	4.37

^{**} Incentive rates modified Janvier 1st 2020.

Note 1: for zone 10. Les Îles-de-la-Madeleine. a special transportation return incentive of \$0.18 per litre is allowed for used oils and used antifreeze carried to the mainland.

Note 2: for zone 11. la Basse-Côte-Nord and l'île d'Anticositi. a special transportation return incentive of \$0.28 per litre is allowed for all unprocessed used oils and used antifreeze in zone 11.

NOTE RI rates for Internal Collectors Processors : Used oil 0.03\$/litre

* Subject to the terms of Article 5.1 of the Agreement

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